



# OIL & GAS SUMMIT '14

CHALLENGES, OPPORTUNITIES & NEW TRENDS

LOCATION  
HOTEL TIVOLI ORIENTE, LISBON - PORTUGAL  
DATE  
NOVEMBER 03, 2014

letstalkgroup.com

INTERNATIONAL KEY NOTE SPEAKERS • LECTURES • ROUND TABLE  
• WORKSHOP • CASE STUDY • DISCUSSION PANEL

KEY NOTE SPEAKERS



Eduardo Pereira  
Managing Partner,  
STR HOLDING GMBH



José Alberto Bucheb  
General Manager,  
PETROBRAS UNIVERSITY BRASIL



Rui de Oliveira Neves  
Executive Director,  
INSTITUTO DO PETRÓLEO E GÁS (Portugal),  
and Directorate of Legal Services, Compliance and  
Corporate Secretariat,  
GALP ENERGIA



Kim Talus  
Professor of European Law,  
UNIV. OF EASTERN FINLAND



Rui Mendes da Costa  
HR Strategy Manager,  
GALP ENERGIA



Fernando Barata Alves  
Member of the Management Commission,  
PARTEX OIL AND GAS



Patrícia Rosário  
Director,  
ROSARIO CONSULTING GROUP



Rui Pena  
Senior Partner,  
CMS RUI PENA & ARNAUT



Jorge Salgado Gomes  
Partex Chaired Professor,  
THE PETROLEUM INSTITUTE (Abu Dhabi UAE)



Bruno Neves de Sousa  
Associate Oil, Gas & Mining,  
CUATRECASAS, GONÇALVES PEREIRA



António Comprido  
Secretary General,  
APETRO



Rui Mayer  
Partner,  
CUATRECASAS, GONÇALVES PEREIRA



Ricardo Nery  
Lawyer,  
MC&A SOC. ADVOGADOS



José-Miguel Júdice  
Partner,  
PLMJ - SOCIEDADE DE ADVOGADOS, RL



João Afonso Fialho  
Partner  
MIRANDA CORREIA AMENDOEIRA & ASSOCIADOS



Rui Martins  
EY Assurance Partner Oil & Gas Portugal and Angola,  
ERNST & YOUNG AUDIT & ASSOCIADOS

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# PRESENTATION

## OIL&GAS SUMMIT '14

The Oil & Gas Summit 2014: Challenges, Opportunities & New Trends primary goal is to bring together the most important decision makers and players of oil & gas industry, to discuss challenges and opportunities, as well as to provide upgrades on the key developments in this sector. All this, in the scope of a specialized Conference that includes panels on a wide variety of topics, where discussion and presentation of successful case studies will be privileged. Furthermore, this meeting aims to facilitate the exchange of new experiences and networking.

### LEARN HOW:

- To negotiate oil and gas international contracts
- A Joint Operation Agreement works
- To create a Joint Venture
- To prepare government contracts

### FIND OUT...

- Opportunities that can make the difference
- New challenges that are emerging from this sector
- New trends that will leave their mark on oil industry in the coming years
- Strategies that should be developed in future

### EXPLORE....

- Strategies used by Human Resources in the oil and gas sector
- Corporate education challenges in oil sector
- Sustainability challenges
- Oil and gas disputes
- Technology and innovation applied to oil industry
- The best networking opportunities and trade relations
- The best practices

### TO WHOM IT IS ADDRESSED:

- Members of the Board, Chairmen, General Managers
- Operations Managers
- Technical Directors
- Heads of Department
- Managers
- Technicians
- Supervisors
- Lawyers
- Legal Experts

### ... COMPANIES OPERATING IN THE FOLLOWING SECTORS:

- Oil & Gas
- Insurers
- Banking
- Financial Services
- Technical and Equipment Services
- Telecommunications
- Law Firms
- Consulting

### TESTIMONIES FROM PARTICIPANTS IN PREVIOUS EVENTS

"It was proved once again, the very professional way how Let'sTalkGroup shares knowledge and contributes to the professional growth of the participants". Sogester

"These courses/events are very well-structured allowing us to clarify doubts, exchange experiences and improve practices". Banco Nacional de Angola

"It was an extremely good and interesting course, where I acquired knowledge that I will use in future". Chevron

"I have learned a lot in the training event and this knowledge will be applied to my day-to-day working life". ENANA

"The matters discussed are important and useful. Their presentation was accompanied by participation, opinions, issues that it is interesting to clarify. In general terms, I evaluate the participation, as very positive and interesting." GALP Energia

"Professionally very useful. Very pleasant, with very good communication". Partex Services Portugal

"Very useful for my professional performance. I really enjoy it". GALP Energia

**97%** Satisfaction rating!

### CLIENTS

Angola LNG • Chevron • EDP • ENI • Fundo de Fomento Mineiro Moçambique • Galp Energia • Galp E&P Angola, S.A. • Gamesa Energia Portugal, S.A. • GEFCO Portugal Transitários, Lda. • Hidroeléctrica de Cahora Bassa • Iberdrola, S.A. • Iberwind - Desenvolvimento e Projectos, S.A. • Maersk • Ministério dos Petróleos de Angola • OPS • OZ Energia • Partex Services Portugal • Petrobrás International - Braspetro • Petromoc • Kwanda • Repsol • Somipa - Sociedade Mineira de Angola, S.A. • Sonangal • Sonangol Cabo Verde • Sonangol Gás Natural • Sonangol Distribuidora • Sonangol EP - Soc. Nacional de Combustíveis • Sonangol Investimentos Industriais • Sonangol Logística • Sonangol Pesquisa & Produção • Sonangol Refinarias • Sonangol Shipping • Sonaref • Sonils, Lda • Technip • Total • Ventominho - Energias Renováveis, S.A.

.... amongst many others!

# AGENDA \*



CHALLENGES, OPPORTUNITIES & NEW TRENDS  
LISBON - NOVEMBER 03, 2014

NOVEMBER 03, 2014

The conference will have a simultaneous translation  
Portuguese/English and English/Portuguese

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|               |   |  |
|---------------|---|--|
| 08:30 · 09:00 | Welcome and Check-in  |  |
| 09:00 · 09:10 | Opening session   | Let'sTalkGroup   |
| 09:10 · 09:40 | <b>Lecturer</b><br>Technology and innovation applied to oil and gas industry  | Jorge Salgado Gomes<br>Partex Chaired Professor, The Petroleum Institute (Abu Dhabi UAE)   |
| 09:40 · 10:15 | <b>Lecturer</b><br>Corporate Education in Oil Industry - Petrobras University Case  | José Alberto Bucheb<br>General Manager, Petrobras University Brasil  |
| 10:15 · 10:35 | Coffee break & Networking   |  |
| 10:35 · 11:05 | <b>Lecturer</b><br>Oil and gas disputes: the issues arising under large, long term agreements   | José-Miguel Júdice<br>Partner, PLMJ – Sociedade de Advogados, RL   |
| 11:05 · 12:00 | <b>Round Table</b><br>Host Government Contracts & Joint Ventures in the petroleum industry:<br>A) Host Government<br>1. Local Content<br>2. Dispute Resolution<br>3. Stability of the Contract<br>4. Cost Recovery<br>5. PSA or License or Service Contract?<br>B) Joint Venture<br>1. NOC Participation<br>2. Exclusive Operation<br>3. Default mechanisms<br>4. Fiduciary Duties<br>5. Operatorship | Moderator: Eduardo Pereira, STR Holding GmbH<br>Kim Talus, University of Eastern Finland<br>Patrícia Rosário, Rosario Consulting Group (UK)<br>Rui de Oliveira Neves, Galp Energia<br>João Fialho, Miranda Correia Amendoeira & Associados<br>Rui Mayer, Cuatrecasas, Gonçalves Pereira<br>Ricardo Néry, MC&A Sociedade de Advogados |
| 12:00 · 13:00 | <b>Practical Workshop</b><br>International Law on Oil & Gas: simulation exercises regarding the negotiation of contracts<br>1. Contract negotiation in the scope of oil & gas industry<br>2. Players and the role of each one in the negotiation<br>3. National and international negotiation of contracts<br>4. Formalization of the documents and contract implementation                           | Rui Mayer,<br>Partner, Cuatrecasas, Gonçalves Pereira<br>Bruno Neves de Sousa,<br>Associate Oil, Gas & Mining, Cuatrecasas, Gonçalves Pereira  |
| 13:00 · 14:30 | Lunch & Networking  |  |
| 14:30 · 15:00 | <b>Case Study</b><br>Business Pulse - Oil & Gas - What's the impact on your business?<br>Exploring dual perspectives on the top 10 risks and opportunities and beyond   | Rui Martins<br>EY Assurance Partner Oil & Gas Portugal and Angola, EY  |
| 15:00 · 16:10 | <b>Discussion Panel</b><br>Challenges, opportunities and trends of Oil & Gas industry<br>• New trends that will leave their mark on oil industry in the coming years<br>• How to define new strategies<br>• Which are the new challenges of industry<br>• Which are the new opportunities<br>• Anticipating changes<br>• Sustainability Challenges  | Moderator: António Comprido, Apetro<br>José Alberto Bucheb, Petrobras University Brasil<br>Nádia Ribeiro, ABBC & Associados<br>Rui de Oliveira Neves, Instituto do Petróleo e Gás<br>Fernando Barata Alves, Partex Oil and Gas<br>Rui Pena, CMS Rui Pena & Arnaut  |
| 16:10 · 16:40 | <b>Lecture</b><br>Joint Operating Agreements: an international perspective<br>Learn how a JOA works   | Eduardo Pereira<br>Managing Partner, STR Holding GmbH  |
| 16:40 · 17:00 | Coffee break & Networking   |  |
| 17:00 · 17:30 | <b>Lecture</b><br>Human Resources strategy in the sector of Oil & Gas   | Rui Mendes da Costa<br>Human Resources Strategy Manager, Galp Energia  |
| 17:30 · 18:00 | <b>Presentation</b><br>Oil&Gas Academy: the importance of training in oil and gas sector  | Sofia Bento, Executive Coordinator, Oil&Gas Academy<br>Rui Elias, Consultor Internacional  |
| 18:00         | Closure   |  |

\* For reasons of force majeure Let'sTalkGroup reserves the right to change the agenda and replace the speakers.

# SPEAKERS



**Eduardo G. Pereira**  
Managing director, STR Holding

Eduardo G Pereira has been active in the oil and gas industry for several years and is an international expert on joint operating agreements. His experience in this area – both academic and practical – is extensive. Dr Pereira is a managing director of STR Holding. He played a key role in assisting Petra Energia in becoming Brazil's leading onshore oil and gas company and he is now assisting the STR group to become a leading onshore player in Africa and Asia. He has practical experience in over 40 jurisdictions covering America, Europe, Africa and Asia. He concluded his doctoral thesis on oil and gas joint ventures at the University of Aberdeen. Dr Pereira is the author and editor of several leading oil and gas textbooks: *Brazilian Upstream Oil and Gas: A Practical Guide to the Law and Regulation* (Globe Law & Business (GLB), 2012), *Joint Operating Agreements: Controlling risks to the Non-operator* (GLB, 2013), *Upstream Law and Regulation: A Global Guide* (GLB, 2013), *Joint Operating Agreements: Mitigating Operational and Contractual Risks in Exclusive Operation* (GLB, 2013), *Encyclopaedia of Oil and Gas Law: Volume 1* (GLB, due March 2014), *Brazilian Midstream and Downstream Oil and Gas: A Practical Guide to the Law and Regulation* (GLB, due August 2014), *Encyclopaedia of Oil and Gas Law: Volume 2* (GLB, due December 2014), *African Oil and Gas Law and Regulation: A Practical Guide* (GLB, due April 2015), *Joint Operating Agreements: Challenges and Dynamics between NOC and IOC* (GLB, due August 2015). He is an adjunct professor of energy law at the University of Eastern Finland Law School and an associate editor of OGEL.



**Kim Talus**  
Professor of European Law, University of Eastern Finland (UEF)

Kim Talus is a Professor of European Economic and Energy Law at UEF Law School and the Director of the Center for Climate Change, Energy and Environmental Law (<http://www.uef.fi/en/cceel>). He is also a Professor of Energy Law at the University of Helsinki. His research and other activities focus on international, comparative and European energy law. More specifically, his activities focus on international upstream petroleum law and regulation and on EU energy law and policy. He has published widely in these areas and is a frequent speaker in international conferences. He has held teaching positions at University College London, University of Houston and Bonn University. He is the Editor-in-Chief for Oil, Gas and Energy Law ([www.ogel.org](http://www.ogel.org)) and a member of the Editorial Board for Journal of World Energy Law and Business. He works frequently with companies, public authorities and governments in various areas of energy law and policy. He is also an expert member (electricity) of the Finnish Market Court.



**José Alberto Bucheb**  
General Manager, Petrobras University Brazil

José Alberto Bucheb graduated in Geology at the State University of Sao Paulo and in Law at the State University of Rio de Janeiro, Brazil. He got a Master Degree in Geophysics at the Federal University of Para and a Master Degree in International Law at the State University of Rio de Janeiro. He also got his PhD in Geology at State University of Rio de Janeiro, Brazil. He authored the books: "International Arbitration in the Petroleum Industry" and "Petroleum Law – The Regulation of the E&P Activities in Brazil", both in Portuguese. He works for Petrobras, the Brazilian NOC, since 1980. Before assuming his current position, as General Manager of the Petrobras corporate University, he acted as the Joint Ventures Manager of E&P activities of the Brazilian Pre-salt.



**Fernando Barata Alves**  
Member of the Management Commission, Partex Oil and Gas

Graduated in Chemical Engineering from Faculdade de Ciências e Tecnologia of Universidade de Coimbra, he has a Master degree in Oil Engineering from the Imperial College of Science and Technology, London University.

He started his career in 1980 at Partex Oil and Gas group, and he worked in the Middle East in one of the operating companies in Abu Dhabi, where he was responsible for the management and study of several oil fields, coordinating the group that was in charge of the application of new production technology and maximization of oil reserves. He was involved in the implementation and supervision of projects of development of oil fields in the Middle East, West Africa, Siberia and Kazakhstan.

He led several technical departments, monitoring the oil studies and projects of the group, and representing the group in its participations in Abu Dhabi, Oman e Kazakhstan. He is a member of the Management Commission of Partex Oil and Gas, since 2004, with responsibilities in managing the referred participations and the investments in new projects of exploration and production.

He is co-author of the book "The Universe of Oil Industry", published by Calouste Gulbenkian Foundation in its collection of University Textbooks, now in its 3rd edition, of which is also published an edition in English.



**Jorge Salgado Gomes**  
General Manager, Petrobras University Brazil

Jorge Salgado Gomes holds a BSc and MSc in Geology from Oporto University, Portugal, and an MEng and PhD in Petroleum Engineering from Heriot-Watt University, United Kingdom. He has more than 30 years of oil and gas experience and during his career he worked for BP, EDMA, Qatar Petroleum, HOT Engineering, ADCO and PARTEX occupying many technical and managerial positions. He worked in Qatar, UK, Austria, Libya and Abu Dhabi. While working in Qatar, he was responsible for two gas discoveries (500 BCF). He also holds two international awards, one from SPE and another from the Petroleum Institute (UK), for innovative research work. He is a member of SPE, AAPG, EAGE, SCA and has published several papers in international conferences. He is the co-author of both Portuguese and English versions of the book entitled "The Universe of the Oil & Gas Industry", published by Calouste Gulbenkian and PARTEX Oil & Gas respectively, and the editor of the book "New Technologies in the Oil and Gas Industry", published by INTECH open science. He is currently a PARTEX Chaired Professor at the Petroleum Institute in Abu Dhabi, whilst working for both the Petroleum Engineering and GeoScience departments. Until very recently, he was the Senior Vice President for R&D at the Petroleum Institute. His field of expertise is reservoir characterization and modelling, full field development and assessment of oil and gas reserves.

# SPEAKERS



**Patrícia Rosário**  
Director, Rosário Consulting Group

Patrícia Rosário is a qualified Portuguese lawyer and holds a master degree in law (Lisbon) and an LLM (London). She focuses on foreign investment, public international law, natural resources and international arbitration. Patrícia has extensive experience in complex cross-border commercial transactions across a variety of sectors in Lusophone Jurisdictions.

In addition to working on corporate transactions, Patrícia regularly advises on investment structuring for treaty protection, treaty and contract interpretation and State sovereignty over natural resources, drafting contractual dispute resolution clauses and serves as lead counsel in litigation and arbitration matters. Patrícia has published articles on key arbitration issues and natural resources. She is co-founder of the Arbitration Africa Project ([arbitrationafrica.com](http://arbitrationafrica.com)).



**José-Miguel Júde**  
Partner, PLMJ – Sociedade de Advogados, RL

José-Miguel Júde is name Partner of PLMJ- AMPereira, Saragga Leal, Oliveira Martins, Júde & Associados, RL, since 1979. Head of PLMJ Arbitration Group since its foundation. Member of the Portuguese Bar Association, IBA, Associação Portuguesa de Arbitragem (President of Procedural Law and Practice Committee, 2006-2008, Member of the Board – International Relations - 2008 - 2014), Association Suisse de l'Arbitrage, Club Español del Arbitraje (member of the Board of Directors, 2013- ), Comitê Brasileiro de Arbitragem. European Lawyer and Iberian Lawyer - Editorial Board Member (since foundation of the magazines). Commercial Dispute Resolution Editorial - Board Member (2012- ); Panel of Presidents for Labor Law Arbitrations of the Portuguese "Conselho Económico e Social" (2006-11); CCIP - Portuguese Chamber of Commerce and Industry: Vice-President (2008 - ); Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient: Member of the Board (2009 - ); ITA – Institute for Transnational Arbitration: Country Reporter for Portugal (2008 - ); Member of the Advisory Board of "Anuario Latinoamericano de Arbitraje" of the Peru Arbitration Institute (Peru); ICC Arbitration National Committee: Vice-President (2009-12); ICC International Court of Arbitration: Member (2009- ); President of the CCIP Centre of Arbitration, Lisboa (2013- ); University of Coimbra: Degree in law in 1972 (graded 17/20 magna cum lauda); Assistant Professor, Law School (Political Science, Constitutional Law, Economic Organization Law), 1972-1977. University of Lisbon: Professor (International Law and Political Science), 1978-1981. High Council of Judiciary: Member, 1997-2001. Portuguese Bar Association: National Council Member (1995/8); President (2002-2005). Human Rights Bar Association Institute (President – 2003-4). University Nova of Lisbon (Management and Economy School and Law School): Associate Professor since 2004. University ISCTE (Lisbon) Energy MBA with Columbia University (NY): Visiting Professor since 2010. Law Degree from the University of Coimbra in 1972. Author of several articles and publications.



**Rui de Oliveira Neves**  
Executive Director, Instituto de Petróleo e Gás, and Direcção de Serviços Jurídicos, Compliance e Secretaria Societária (Directorate of Legal Services, Compliance and Corporate Secretariat), Galp Energia

Rui de Oliveira Neves has been a lawyer in the energy, corporate and capital markets area since 1999 and the energy law partner of the leading law firm Morais Leitão, Galvão Teles, Soares da Silva & Associados since 2009. Since June 6, 2013 he has been the General Director of Galp Energia Group and has been appointed Company Secretary of the major companies of the Group since July 26, 2013.

In the corporate and securities area he has lead the counseling of the reprivatization of the largest Portuguese power company and the national TSO, as well as the IPO of the fourth largest worldwide renewables company, several tender offers, other IPOs and reprivatization operations. In the energy law area he participated in the reorganization and liberalization process of the national energy sector initiated in 2003/2004, which involved, among others, the drafting/revision of several energy sector legislation, the early termination of Power Purchase Agreements, the negotiation of concession agreements for hydroelectric generation, the integration of the natural gas regulated assets in the TSO and the securitization of several energy tariff deficits.

Invited professor at Catholic Law University in Lisbon, in Masters Studies, in the energy law area. Author of several articles and publications on energy law, corporate governance, company law and capital markets.



**Rui Pena**  
Partner, CMS Rui Pena & Arnaut

Rui Pena works in administrative law, focusing on public procurement, energy and environment.

Rui was the founding partner of CMS Rui Pena & Arnaut, and is now the current Senior Partner. He founded his first law firm in 1987.

He has been supporting several major companies within the Energy sector mainly in Public Law and Regulation matters related to Oil and Gas, and more recently to electricity. He has participated directly in the unbundling operation of the Gas companies and later in the internal procedures leading to the liberalization of the gas and electricity markets. He was President of the Law Firms Institute of the Portuguese Bar Association from 2006 to 2011 and was a member of the General Council of the Bar from 1987 to 1989.

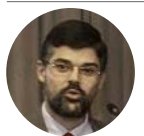
Since 2011 he is a member of the Advisory Board of ASAP (Portuguese Law Firms Association).

Rui Pena was Minister of National Defence from 2001 to 2002 and Minister of Administrative Reform in 1978. In 1986, he was a Member of the Municipal Assembly of Lisbon.

In 1985 the Portuguese government asked him to bring together mediators and conciliators of the ICSID (International Centre for Settlement of Investment Disputes). Between 1976 and 1983 he was a Member of Parliament, and he was elected chairman of CDS Parliamentary Group.

Rui Pena was Lecturer of Administrative Law and Law of Obligations at Universidade Clássica de Lisboa and Professor of Administrative Law at Universidade Autónoma de Lisboa and Universidade Livre de Lisboa. He was also Professor of History of Political Ideas in the Instituto Superior de Línguas e Administração. Since 2011 he is a Guest Professor in the Master degree in Energy Law at Universidade Católica Portuguesa.

During the course of his career, Rui Pena has been Non-Executive administrator of several industrial and commercial businesses. Since 2010 He is President of the General assembly of EDP and member of the Supervisory Board of EDP.



**Rui Mendes da Costa**  
Human Resources Strategy Manager, Galp Energia

Advanced Education in Management, Academia Galp Energia; Advanced Programme of Management for Executives, Universidade Católica; Strategic Leadership Development Program, INSEAD; Graduated in Mechanical Engineering, Instituto Superior Técnico. Currently, he is responsible for Human Resources Strategy at Galp Energia; Prior he had assumed the management of different areas at Galp Energia, such as Communication and Corporate Responsibility and Iberian Development of Markets. He works for Galp Energia, since September, 1998.

# SPEAKERS



**António Comprido**  
Secretary General, Apetro

António Comprido has a degree in Mechanical Engineering from Instituto Superior Técnico. Along more than 44 years of professional career he had many opportunities to improve his skills through business education, including courses in Cambridge and Stanford. He started as a Researcher at the Portuguese Nuclear Power Institute and has the opportunity to lecture along 7 years in the same University where he graduated. He spent around 14 years in the shipbuilding industry in different roles, culminating as General Manager of the ship repair yard, one of the larger units in the world, at the time. António joined BP Portugal in 1988, joined the Board in 1994 and was appointed Country President in 1999, after a period of two years as BP Oil UK CFO. He has been member of the Portuguese National Oil Association, APETRO, having been appointed Chairman of this Association in 2001. He left BP in 2008 and became APETRO Secretary General in 2009. He is a Senior Member of Ordem dos Engenheiros (Engineers National Association) and Chairman of the British Portuguese Chamber of Commerce.



**João Afonso Fialho**  
Partner, Miranda Correia Amendoeira & Associados

João Afonso Fialho is the partner who heads the oil & gas, mining, commercial and corporate practice group at Miranda, Correia, Amendoeira & Associados. He has been involved in numerous large investment projects in the jurisdictions covered by the Miranda Alliance in areas such as oil and gas, banking, real estate, diamonds and mining, maritime and shipping, telecommunications and infrastructures. Particularly in relation to oil & gas activities, Mr Fialho has advised foreign investors in the negotiation of E&P agreements, including the negotiation of JOAs, risk services agreements, performance of legal due diligence, services agreements, farm-in and farm-out agreements, execution of contracts with suppliers, relinquishment of areas, etc.. He has also advised various state entities and international oil & gas companies in the drafting and discussion of legal statutes and ancillary regulations.



**Rui Mayer**  
Partner, Cuatrecasas, Gonçalves Pereira

Rui Mayer is partner since 2013. Partner in charge of the Oil, Gas & Mining area. He began practicing in 1982. He performed the functions of Legal Advisor of Partex – Companhia Portuguesa de Serviços, SA, where he began his activity in the Oil and Gas sector. He was Resident Manager of the Oil Exploration and Production Division at the Finnish company Neste Oy, in Lisbon and Algiers. He was Secretary-General and Director of Human Resources of Petróleos de Portugal, Petrolgal, SA, and between 2000 and 2013 he was Director of the Legal Department of Grupo Galp Energia. His practice has focused on the legal themes relating to all components of the Oil and Gas industry value chain. He has also pursued his activity in the area of Commercial and Corporate Law, and has taken part in several mergers and acquisitions, corporate reorganisations, financial transactions, and Employment Law. Law graduation from the University of Lisbon Law School, 1982. Managing Human Resources -Management Centre Europe – Brussels, 1998. Executive Programme - “In-house” seminar on Strategic Marketing and Value Creation with professors of INSEAD – Galp Energia, 2003. Higher Business Management Programme (PADE), AESE, Lisbon 2005.



**Ricardo Nery**  
Lawyer, MC&A Sociedade de Advogados

Degree in Law (Law School at the International University) Faculdade de Direito da Universidade Internacional, in 2005 and post-graduate in Human Rights and Democracy (Faculty of Law, University of Coimbra) Faculdade de Direito da Universidade de Coimbra. He is currently completing his Master's thesis in Corporate Law at ISCTE - IUL. Participation in the course “International oil and gas development: upstream” by the International Law Institute, Washington DC (2014).

Between 2007 and 2012 was Associate Lawyer at the law firm F. Castelo Branco & Associados RL where he integrated the practice area of Corporate and Commercial Law, Real Estate, Oil & Gas and Banking having also advised various investment operations abroad in Angola and Mozambique. Since 2012 is a Senior Associate at Marques da Cruz & Associados, which integrates the practice area of Corporate and Commercial Law Oil & Gas and Banking Law, he also advising foreign investment projects in Angola and Mozambique.



**Bruno Neves de Sousa**  
Associate Oil, Gas & Mining, Cuatrecasas, Gonçalves Pereira

Bruno Neves de Sousa is Associate lawyer of Cuatrecasas, Gonçalves Pereira since 2009. Admitted to the Portuguese Bar Association in 2006.

Assistant professor of Right in Rem and Criminal Procedure Law at the University of Lisbon Law School, since 2008. Law Degree from the University of Coimbra Law School, in 2006.



**Rui Martins**  
EY Assurance Partner Oil & Gas Portugal and Angola, EY

Rui Martins is a Certified Accountant with 20 years of experience in O&G in Angola and is part of international EY professionals network of 15 Global O&G Centers. Degree in Management (School of Economics and Management, Technical University of Lisbon) Instituto Superior de Economia e Gestão, Universidade Técnica de Lisboa. Relevant professional experience primarily linked to production sharing contracts (PSC/PSA) contracts of association and JOAs (Joint Operating Agreements).

# PARTNERS



CHALLENGES, OPPORTUNITIES & NEW TRENDS  
LISBON - NOVEMBER 03, 2014



The Oil & Gas Academy aims to train and develop the skills of the professionals working in oil and gas sector, at an international level. Recognizing the importance and the increasing expansion of these sectors, our commitment is to train professionals following the highest standards of education quality, using innovative teaching resources, technology, presenting updated programs and expert consultants with know-how in this industry. [www.oilgasacademy.com](http://www.oilgasacademy.com)

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The creation of the ISPG - Instituto do Petróleo e Gás (Institute of Oil and Gas) resulted from a partnership of Galp Energia with the six major Portuguese Universities and it is open to other institutions in the Portuguese speaking world. The Instituto do Petróleo e Gás (Institute of Oil and Gas) aims to develop research projects and advanced training as well as unique skills in the Oil and Gas sector. Furthermore, ISPG intends to contribute to the consolidation and development of know-how and technology "in Portuguese" to be applied to Oil and Gas sector, with ability to compete at a global economy scale. [www.ispg.org](http://www.ispg.org)



Founded in September 1992, the APETRO (Portuguese Association of Oil Companies), brings together the major oil companies operating in the Portuguese market: BP, Cepsa, Repsol and Petrogal, to which more recently joined OZ Energy, the Spinerig and Rubis, as sectoral associates. Foster the establishment and development of appropriate surrounding conditions that facilitate a responsible and profitable operation of the oil sector in Portugal is the major Mission of APETRO, a non-profit association. Facing the actual and the dynamics of oil activity in Portugal, the APETRO is recognized as a reference organization and an essential partner in the process of discussion and decision-making related to the oil sector. The APETRO adopts a stance of independence from political and institutional interests, developing its activity by high ethical standards for managing and conducting business. According with this spirit, has made an effort to participate in programs of recognized value to the Community. [www.apetro.pt](http://www.apetro.pt)



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Relaunched in April, 2006, with a modern and attractive design, covering new topics, the watchwords for the Executive Digest are: management, training and innovation. Every month, in an easy to read format, the Executive Digest presents the international management trends. [www.executivedigest.pt](http://www.executivedigest.pt)



Petroleum Africa is the world's leading monthly magazine dedicated to providing in-depth upstream and downstream coverage of key issues affecting the fast-paced oil and gas industries of Africa, the last great exploration frontier. Its broad-based coverage and analysis of current activities provides you with the latest news, an African country focus, exclusive interviews, technology updates, company profiles, and essential political reviews from the world's top energy players. And for daily news from the continent [www.petroleumafrika.com](http://www.petroleumafrika.com) offers the latest information as it happens, along with an event calendar, country reports, industry links, and access to Petroleum Africa magazine articles.

# REGISTRATION FORM



**OIL & GAS  
SUMMIT '14**

CHALLENGES, OPPORTUNITIES & NEW TRENDS  
LISBON - NOVEMBER 03, 2014

**Date:** November 03, 2014

**Location:** Hotel Tivoli Oriente, Lisbon - Portugal

**Schedule:** 08:30 - 18:00

## Company

Company Name: \_\_\_\_\_  
Training Manager: \_\_\_\_\_ email: \_\_\_\_\_  
Address: \_\_\_\_\_  
Zip/Postal Code: \_\_\_\_\_ City/Town: \_\_\_\_\_ Country: \_\_\_\_\_  
VAT N°: \_\_\_\_\_ Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

## Attendees

Attendee's Name 1: \_\_\_\_\_

Title: \_\_\_\_\_ email: \_\_\_\_\_ Telephone: \_\_\_\_\_

Do you want simultaneous translation? \* (English > Portuguese) Please select your option with X:  YES  NO

Attendee's Name 2: \_\_\_\_\_

Title: \_\_\_\_\_ email: \_\_\_\_\_ Telephone: \_\_\_\_\_

Do you want simultaneous translation? \* (English > Portuguese) Please select your option with X:  YES  NO

\* Add 50€ for each translation receiver.

## Pricing:

Fees for registrations:

1 Attendee: 680 € + VAT

2 Attendees: 1180 € + VAT

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## Payment:

The amount of \_\_\_\_\_ Euros, will be paid by banking transfer to:

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BIC/SWIFT: TOTAPTPL

### Participation Conditions:

- Entrance fee + VAT rate in force, except for countries outside the European Union.
- If simultaneous translation is required, add 50 € to the total amount, for each translation receiver.
- Entrance fee includes: coffee breaks, lunch, documentation and certificate of participation.
- Registration Payment should be made by bank transfer prior to the start date of the event.
- The number of participants is limited and entries will be considered in order of arrival.
- The Client (Company) is allowed to substitute a participant who cannot be present for another with the same profile.
- Discount not valid for other offers and conditions. You cannot add this discount to other offers and conditions.
- For reasons of force majeure, the Let'sTalkGroup reserves the right to change schedule and speakers, always ensuring the quality either of the contents or of the event.

All information provided is considered confidential and will not be disclosed to third parties except for the purpose of any hearing by the Accreditation System, subject to acceptance by those concerned. The right to data consultation and correction it is acknowledged.

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The Client

Date

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